

ESTABLISHED 2007 / GWALIOR, INDIA

SHUBHAM ASSOCIATES

Company profile & project portfolio

Optical fibre construction and maintenance · HDD and trenchless works · utility infrastructure



Representative site imagery

45	11	₹117.11 cr
----	----	------------

completed works listed

HDD units listed

completed + current work values

M/S SHUBHAM ASSOCIATES | PROPRIETOR: RANBIR SINGH TOMAR

EH-09, Deen Dayal Nagar, Bhind Road, Gwalior, M.P. 474020
+91 94251 14591 · shubhamassociates.68@gmail.com

01 / OVERVIEW

About Shubham Associates

A Gwalior-based proprietorship with an OFC and underground infrastructure work record dating to 2007.

M/s Shubham Associates undertakes optical fibre cable construction, network maintenance, horizontal directional drilling, trenching and other underground utility works. The original profile describes work in rocky and soil conditions, route restoration, gas pipelines, sewerage pipelines, power cables and telecom lines.

Its supplied record lists BSNL assignments across multiple circles, RVNL/BharatNet work in Uttar Pradesh and gas distribution assignments. The organisation has a Gwalior office and the earlier profile also states a regional office in Betul, Madhya Pradesh.

Core capabilities

OFC construction	OFC maintenance	Trenchless & utilities
Trenching, PLB/duct laying, cable pulling, splicing and rehabilitation.	SLA route maintenance, patrolling, fault repair, restoration and field support.	HDD, crossings, gas pipeline work, excavation, sewer and underground utilities.

The organisation

Ranbir Singh Tomar — Proprietor. The supplied staff list names engineers, supervisors, splicing jointers, operators and field personnel, reproduced later in this portfolio.

02 / IDENTITY

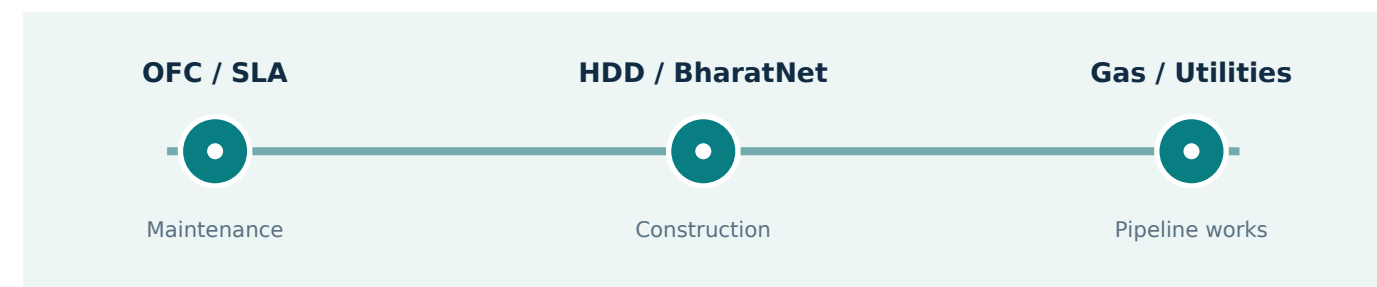
Firm details

Name of firm	M/S SHUBHAM ASSOCIATES
Constitution	Proprietorship
Registered office	EH-09, Deen Dayal Nagar, Bhind Road, Gwalior (M.P.) 474020
Proprietor	Ranbir Singh Tomar
Contact	+91 9425114591
Email	shubhamassociates.68@gmail.com
Aadhaar number	
PAN	ADDPT4563D
GSTIN	23ADDPT4563D1ZP
EPF registration	
ESIC number	
MSME UAN	MP-20-0001320
Bank	
Account type	
Account number	
IFSC	

PUBLIC COPY - Private identity and banking details withheld.

03 / AWARDED CONTRACTS

Current contract register



No.	Work / package	Award / tender reference	Contract value	Status
1	Hiring of Machines, Equipment and Manpower for BharatNet Project Phase-1, UP East, Package-7 (Farrukhabad, Kannauj & Jalaun)	GGM/S&T/RVNL/BSNL/UP /01/AWO	₹40,09,25,151.74	In Progress
2	ANNU Projects Limited – Total Tender Scope under LMCP Phase-III / ADMITPL	FOA: APL/C&P/PROJ/LMC P/PH-III/ADMITPL/2025 Tender ID: 2024_BGCL_211050_1	₹3,14,15,441.00	In Progress
3	Carrying Out Small LMC Works through EOI Mode in Kolkata GA for 06 Months	BGCL/PROJ/EOI/LMC/SHU BHAM ASSOCIATES/2026-27/04	₹61,82,170.00	In Progress
4	Service Assistance for BSNL-Controlled FRTs in Jabalpur BA	MPCO-23/11(17)/18/202 4-CFA	₹1,77,77,856.00	In Progress
5	SLA-Based OFC Route Repair & Maintenance – Hyderabad Area, Package-03 (Khammam & Warangal)	CNTX-S/CNI/MM/NIT-18/S LA OFC R&M-HYD/COMP NO. 657481/2025-26/03	₹1,14,86,990.00	In Progress
6	SLA-Based OFC Route Repair & Maintenance – Hyderabad Area, Package-04 (Anantapur)	CNTX-S/CNI/MM/NIT-18/S LA OFC R&M-HYD/COMP NO. 657481/2025-26/04	₹69,48,543.00	In Progress
7	SLA-Based OFC Route Repair & Maintenance – Hyderabad Area, Package-05 (Kurnool)	CNTX-S/CNI/MM/NIT-18/S LA OFC R&M-HYD/COMP NO. 657481/2025-26/05	₹1,28,78,429.00	In Progress
8	SLA-Based OFC Route Repair & Maintenance – Hyderabad Area, Package-06 (Kadapa)	CNTX-S/CNI/MM/NIT-18/S LA OFC R&M-HYD/COMP NO. 657481/2025-26/06	₹47,69,142.00	In Progress

No.	Work / package	Award / tender reference	Contract value	Status
9	SLA-Based OFC Route Repair & Maintenance - Vijayawada Area, Package-01 (Visakhapatnam & Vijayawada)	CGM/CNTX-S/CNI/MM/NI T-16/SLA OFC R&M-VIJAYAWADA/COMP NO. 659775/2025-26/01	₹99,78,709.00	In Progress
10	SLA-Based OFC Route Repair & Maintenance - Vijayawada Area, Package-02 (Guntur)	CGM/CNTX-S/CNI/MM/NI T-16/SLA OFC R&M-VIJAYAWADA/COMP NO. 659775/2025-26/02	₹1,45,44,248.00	In Progress
11	SLA-Based Maintenance of Optical Fiber Cable Network - Nasik BA	GEM/2024/B/6240039	₹1,71,26,662.80	In Progress
12	SLA-Based Maintenance of Optical Fiber Cable Network - Bhandara OA, Chandrapur BA	GEM/2025/B/6254825	₹92,02,784.36	In Progress
13	SLA-Based Maintenance of Optical Fiber Cable Network - Chandrapur OA, Chandrapur BA	GEM/2025/B/6254825	₹81,27,154.09	In Progress
14	SLA-Based Maintenance of Optical Fiber Cable Network - Gadchiroli OA, Chandrapur BA	GEM/2025/B/6254825	₹50,82,990.27	In Progress
15	SLA-Based Maintenance of Optical Fiber Cable Network - Akola OA, Amravati BA	GEM/2025/B/6252865	₹1,15,50,588.12	In Progress
16	SLA-Based Maintenance of Optical Fiber Cable Network - Sindhudurg OA, Kolhapur BA	GEM/2025/B/6253480	₹80,11,761.13	In Progress
17	SLA-Based Maintenance of Optical Fiber Cable Network - Goa BA	GEM/2025/B/6239608	₹99,47,656.00	In Progress
18	SLA-Based Maintenance of Optical Fiber Cable Network - Dhule OA, Jalgaon BA	GEM/2024/B/6240914	₹91,11,512.52	In Progress
19	OFC Maintenance - Mumbai & Navi Mumbai	PO 4701023140	₹14,32,200.00	In Progress
20	SLA-Based Comprehensive OFC Maintenance - Wardha OA (3 Months)	Consent Basis	₹11,42,102.41	Completed
21	SLA-Based OFC Route Maintenance - Chhindwara Division, CNTX-West Bhopal	GEM/2025/B/6203284	₹25,20,480.00	In Progress
22	SLA-Based OFC Route Maintenance - Balaghat Division, CNTX-West Bhopal	GEM/2025/B/6203284	₹24,61,007.00	In Progress
23	SLA-Based Comprehensive Maintenance of Optical Fiber Cable - Surat Division, Gujarat	GEM/2025/B/6493270	₹1,10,69,563.00	In Progress

04 / EXPERIENCE

Completed OFC works

No.	Work / route / package	Length	Year	Value	Status
1	Laying of Optical Fiber Cable in Soil & Rocky area NOFN Project at Block Neemuch, Mandsaur SSA For BSNL	27 Kms	2016-17	59 Lakhs	Completed
2	Laying of Optical Fiber Cable in Soil & Rocky area NOFN Project at Block Manasa, Mandsaur SSA BSNL	53 Kms	2016-17	28 Lakhs	Completed
3	Laying of Optical Fiber Cable in Soil & Rocky area at Malahargarh (Mandsaur SSA) For Bharat Sanchar Nigam Limited	34 kms	2016-17	78 lakhs	Completed
4	Laying of Optical Fiber Cable in Soil & Rocky area at Mandsaur (Mandsaur SSA) For BSNL	33 kms	2016-17	69 lakhs	Completed
5	Laying of Optical Fiber Cable in Soil & Rocky area at Ghatiya (Ujjain SSA) For BSNL	56.767 kms	2016-17	115.82 lakhs	Completed
6	Laying of Optical Fiber Cable in Soil & Rocky area at Jirapur (Rajgarh SSA) For BSNL	71.600 kms	2016-17	168.55 lakhs	Completed
7	Laying of Optical Fiber Laying Maintenance works in Sagar SSA Under NOFN Lossy Fiber & Rehabilitation Work	75.269 kms	2017-18	133.02 lakhs	Completed
8	Laying of Optical Fiber Cable NOFN (Lossy, Development & Rehabilitation) in Soil & Rocky area at Raisen for BSNL	14.996 kms	2017-18	22.91 lakhs	Completed
9	Optical fiber cable construction work including open trenching/HDD, Cable pulling PLB Laying Damage Cable repair work in between Sagar-Jhansi mod Naka to Sagar TE part of Rahatgarh-Sehora-Sagar for BSNLWTP	5.667 kms	2021-22	10.21 lakhs	Completed
10	Optical fiber cable construction work including open trenching/HDD, Cable pulling PLB Laying Damage Cable repair work in between at Bina-Khimlasa Hosangabad For BSNLWTP	8.5 kms	2019-20	15.74 lakhs	Completed
11	Laying of Optical Fiber Cable WTP (Trenching, Pipe Laying Cable Pulling & other associated work) in Soil & Rocky area at Ganjbasoda-Ambanagar Hosangabad for BSNL WTP	5.130 kms	2018-19	9.39 lakhs	Completed
12	Laying of Optical Fiber Cable WTP (Trenching, Pipe Laying Cable Pulling & other associated work) in Soil & Rocky area at Ishagarh-Chanderi Hosangabad for BSNL WTP	8.960 kms	2018-19	19.37 lakhs	Completed
13	OFC Cable Construction & other associated works in Morena-Ambah OFC route in Sec.No. MOA-04	6.250 kms	2018-19	6.97 lakhs	Completed

No.	Work / route / package	Length	Year	Value	Status
14	OFC Cable Construction & other associated works in Morena-Ambah OFC route in Sec.No. MOA-01	9.895 kms	2018-19	12.43 lakhs	Completed
15	OFC Cable Construction & other associated works in Morena-Ambah OFC route in Sec.No. MOA-03	9.363 kms	2018-19	12.29 lakhs	Completed
16	Laying of Optical Fiber Cable WTP (OFC Pulling Work) in Soil & Rocky area at Gwalior for BSNL WTP	7.920 kms	2017-18	1.55 lakhs	Completed
17	Laying of Optical Fiber Cable WTP (OFC Pulling Work) in Soil & Rocky area at Gwalior for BSNL WTP	271.945 kms	2017-21	55 lakhs	Completed
18	Laying of Optical Fiber Cable WTP (Trenching, Pipe Laying Cable Pulling & other associated work) in Soil & Rocky area at Jabua-Dahod for BSNL WTP	15 kms	2017-18	39 lakhs	Completed
19	Laying of Optical Fiber Cable (Trenches & Laying & its associated work under GSM Phase - VIII) in Soil & Rocky area at Jalgaon SSA For BSNL	59 kms	2017-18	99 lakhs	Completed
20	Laying of Optical Fiber Cable (Maintenance and its associated work under NOFN Project in Soil & Rocky area at Jalgaon SSA For BSNL	17.4 kms	2017-18	156 lakhs	Completed
21	Laying of Optical Fiber Cable (Trenches & Laying & its associated work under GSM Phase - VIII) in Soil & Rocky area at Dhule SSA For BSNL	99 kms	2017-18	338 lakhs	Completed
22	Laying of Optical Fiber Cable (Trenches & Laying & its associated work under GSM Phase - VIII) in Soil & Rocky area at Dhule SSA For BSNL	99 kms	2017-18	338 lakhs	Completed
23	OFC Maintenance work in Jalgaon Telecom District Tender No: -T-101/PLG/OFC MTCE/JGA/2017-18/7 Dated 09/06/2017	1460 kms	2017-19	72.48 lakhs	Completed
24	Laying of Optical Fiber Cable (Maintenance and its associated work under NOFN Project in Soil & Rocky area at Dhule SSA For BSNL	35 km	2017-18	146 lakhs	Completed
25	Laying of Optical Fiber Cable (Maintenance and its associated work under NOFN Project in Soil & Rocky area at Morena SSA For BSNL	60 km	2017-18	98 lakhs	Completed
26	Laying of Optical Fiber Cable (Maintenance SLA based and its associated work under NOFN Project in Gwalior Cluster For BSNL	849.026 kms	2019-21	77.36 lakh	Completed
27	Laying of Optical Fiber Cable (Maintenance SLA based and its associated work under NOFN Project in Datia Cluster For BSNL	893 kms	2018-20	68.06 lakh	Completed
28	OFC Cable Construction & other associates work in Sitamau-Mandsaur 22500 Mtr to 33100 Mtr.	10.6 kms	2019-20	11.18 lakh	Completed

No.	Work / route / package	Length	Year	Value	Status
29	Laying of Optical Fiber Cable NOFN Project (Trenching, Pipe Laying Cable Pulling & other associated work) in Soil & Rocky area at Vijaypur block of Sheopur district M.P for BSNL	560 Kms	2018-20	941 lakhs	Completed
30	Laying of Optical Fiber Cable NOFN Project (Trenching, Pipe Laying Cable Pulling & other associated work) in Soil & Rocky area at Betul block of Betul district M.P for BSNL	470 Kms	2018-20	826 lakhs	Completed
31	Laying of Optical Fiber Cable Maintenance SLA based and its associated work under Beed SSA for BSNL	1374.130 kms	2021-22	252.57 lakh	Completed
32	Laying of Optical Fiber Cable Maintenance SLA based and its associated work under NOFN Project in Soil & Rocky area at Ahmednagar SSA for BSNL	1341.168 kms	2021-23	242.40 lakh	Completed
33	Rehabilitation & Providing OFC Media work in Zone-1 of Dhule SSA Tender No-T-55	49.06 kms.	2018-20	91.96 lakhs	Completed
34	T-1027/4GProject/OFC Laying/ANR/2022-23DATED-11/10/2022Trenching, PLB, OFC pulling & other associated work in Beed SSA in Ahmednagar BA.	45.7 Kms.	2019-24	137.10 lakhs	Completed
35	Laying of Optical Fiber Cable (Maintenance SLA based and its associated work int Chhindwara SSA in Hosangabad BA For BSNL	1000.395 kms	2023-25	67.68 lakhs	Completed
36	T-1026/4G Project/OFC Laying/ANR/2022-23 Dated-11/10/2022 Ahmednagar SSA.	45.7 kms.	2022-24	162.40 lakhs	Completed
37	Restoration work of OFC routes laid under Bharat Net Phase-2 for Bhimpur & Betul Block in Betul SSA.	6.5 Kms.	2023-24	12.56 Lakhs	Completed
38	Laying of Optical Fiber Cable (Maintenance and its associated work under NOFN Project in Soil & Rocky area at Betul SSA in Hosangabad BA For BSNL	100 kms	2022-24	65.30 Lakhs	Completed
39	Restoration work of OFC routes laid under Bharat Net Phase-2 for Bhainsdehi & Prabhat Pattan Block in Betul SSA.	7.0 Kms.	2023-24	13.38 Lakhs	Completed
40	Laying of Optical Fiber Cable (Maintenance and its associated work under NOFN Project in Soil & Rocky area at Betul SSA in Hosangabad BA For BSNL	100 kms	2022-24	65.30 Lakhs	Completed
41	T-1036/4GProject/OFC Laying/ANR/2023-24/27DATED19/04 /2023Zone1Trenching, PLB, OFC pulling & other associated work in Ahmednagar SSA in Ahmednagar	54.2 Kms	2019-24	199.60 Lakhs	Completed
42	Laying of Optical Fiber Cable (Maintenance SLA based and its associated work under NOFN Project in Soil & Rocky area at Dhule SSA in Jalgaon BA For BSNL	1505.5	2023-25	203.70 Lakhs	Completed
43	Laying of Optical Fiber Cable (Maintenance SLA based and its associated work under NOFN Project in Soil & Rocky area at Jalgaon SSA in Jalgaon BA For BSNL	906.7	2023-25	133.50 Lakhs	Completed

No.	Work / route / package	Length	Year	Value	Status
44	Laying of Optical Fiber Cable (Maintenance SLA based and its associated work under NOFN Project in Soil & Rocky area at Beed SSA in Ahmednagar BA for BSNL	687.440 kms	2023-25	105.12 lakhs	Completed
45	Laying of Optical Fiber Cable (Maintenance SLA based and its associated work under NOFN Project in Soil & Rocky area at Ahmednagar SSA in Ahmednagar BA for BSNL	1341.168 kms	2023-25	197.50 lakhs	Completed

05 / EXPERIENCE SUMMARY

OFC delivery experience

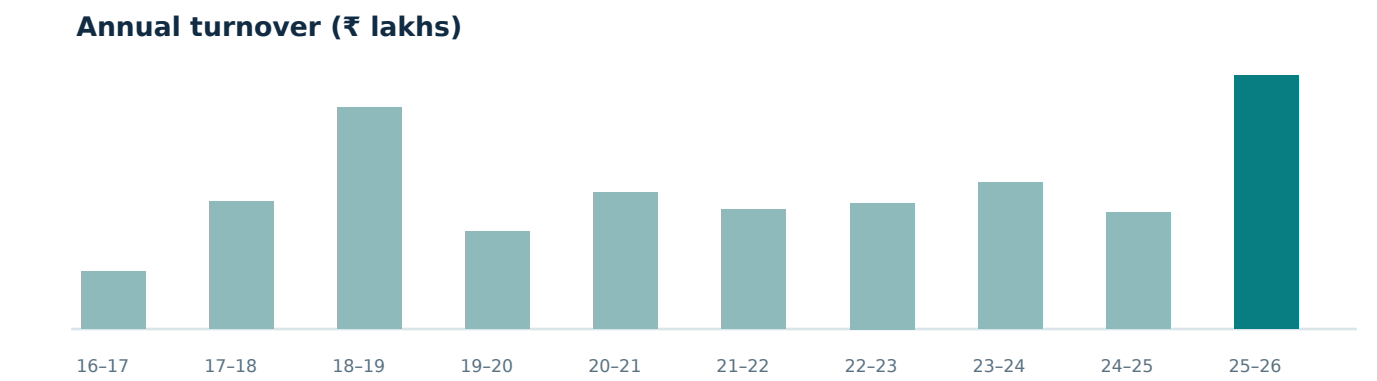
Historical completed works, plus the completed Wardha assignment in the awarded-work Excel register.

OFC maintenance	21,820.324 km-years (Currently Maintaining 18,737.14 (Completed)	SLA, route and network maintenance
OFC construction & laying	1,968.197 listed km	Includes OFC Construction
Rehabilitation & restoration	152.825 listed km	Mixed laying, rehabilitation or restoration

07 / FINANCIAL PROFILE

Annual turnover

Amounts are in lakhs, reproduced from the supplied company profile.



Financial year	Turnover (₹ lakhs)
2016-17	252.89
2017-18	565.30
2018-19	980.40
2019-20	431.55
2020-21	603.22
2021-22	530.56
2022-23	557.48
2023-24	648.96
2024-25	513.72
2025-26	1121.22

Average annual turnover — last 3 years: ₹761.3 lakhs

08 / TEAM

Technical staff

Names, roles, qualifications and experience as listed in the original profile.

ENGINEERING Civil / telecom FIELD OPERATIONS Splicing / HDD SUPERVISION Routes / teams				
No.	Name	Role	Qualification	Experience
1	Ranbir Singh Tomar	Proprietor	BA	23 years
2	Satendra Singh Tomar	Engineer	Diploma in Electrical Engineering	11 years
3	Anand Singh	Engineer	B.Tech Mechanical & Automation	10 years
4	Aditya Pratap Singh	Engineer	B.Tech Civil Engineering	9 years
5	Jitendra	Engineer	Telecom Engineering	7 years
6	Gautam Jatav	Splicer	Electrical Engineer	8 years
7	Akhand Pratap Singh	Engineer	Diploma in Civil Engineering	10 years
8	Sonu Chandel	Supervisor	12th	8 years
9	Kamlesh Singh	Supervisor	12th	9 years
10	Nayan Singh	Supervisor	12th	6 years
11	Brajesh Kushwaha	Splicing Jointer	ITI	6 years
12	Kuldeep Singh	Splicing Jointer	ITI	9 years
13	Pappu	OF Cable Pulling	10th	11 years
14	Mahendra Singh	Operator	12th	13 years
15	Girraj Singh	Operator	12th	16 years
16	Birendra Bahadur Singh	Accountant & Management	B.Com	11 years
17	Amit Parihar	Supervisor HDD Machine	12th	6 years

09 / FLEET

Machinery & equipment



Equipment	Model / capacity	Quantity	Type
Horizontal Directional Drilling Machine	20-ton class	10	HDD
Horizontal Directional Drilling Machine	GD-320 class	1	HDD
JCB Machine	3DXXTRA BS-III BCK 1.1/0.30 2WD-Rr (HDT)	1	Excavator
Kobelco Excavator	Capacity 210	3	Excavator
Fusion Splicing Machines	Single-fibre and ribbon splicers	30	Splicer
OTDR	Optical fibre testing	30	Test instrument
Optical Power Meter	Optical power measurement	5	Test instrument
Cable / Utility Locator	Underground cable and utility tracing	3	Locator

10 / CONTACT

Let's build the next route

OFC networks, trenchless crossings and utility delivery.

M/S SHUBHAM ASSOCIATES

Ranbir Singh Tomar | Proprietor

EH-09, Deen Dayal Nagar, Bhind Road, Gwalior, Madhya Pradesh 474020

Phone: +91 9425114591

Email: shubhamassociates.68@gmail.com